

Overview

TBiConnect is a business software product company founded in 2000 and based in Cheltenham, England.

Every week TBI's Connect products provide our corporate customers with core, high-value applications that maximise and enhance their current IT and ERP investment and deliver benefits across their business.

We provide dramatic improvement and control of major business IT and data processes where our customers have struggled to solve a significant problem and where they need immediate, pragmatic and cost-effective business solutions.

Our aim is to work with you to deliver the most out of your legacy and ERP systems and to help you regain agility, flexibility and competitive advantage.



TBi Connect



Background

70% of corporate IT implementations do not achieve their estimated benefits, according to the Information Systems Evaluation Group.

A recent IDC Group survey shows that not being able to modify ERP systems slowed decision-making and caused delay to product launches and acquisitions.

Our aim is to work with you to deliver the most out of your legacy and ERP systems and to help you regain agility, flexibility and competitive advantage.

Connect is flexible, innovative and rapidly implemented. It is also highly scalable and directly tailored to your changing needs to:

- Complement existing legacy ERP
- Establish and deliver benefits to ERP in just weeks
- Deliver new process flexibility and agility needed
- Promote and support new business initiatives
- Regain competitive agility and advantage
- Maximise cash flow
- Maximise efficiency and reduce costs
- Establish effective control and rapid reporting

Cut Costs

- Increase cash-flow
- Maximise process efficiencies
- Manage supplier and customer relationships
- Reduce staff costs

Process Control

- Flex processes to rapidly changing needs
- Eliminate poor data entry
- Eliminate contract & pricing errors
- Automate data validation & correction
- Automate exception handling & workflow
- Conduct electronic transactions (EDI)
- Control authorisation & escalation
- Link ERP and legacy processes

Manage Customer Relationships

- Prioritise Customer Accounts
- Customer Control rules and data analysis
- Customer Portals, Self-billing & On-line Booking
- Call & Campaign Management
- Capacity & product management
- Current & future order management
- "Expert" systems for sales & support staff

Dynamic Reporting

- Custom real-time & historical reports
- Better & clearer compliance
- Full audit



"From the outset we've designed Connect to provide the strategic advantages of flexibility, agility and rapidity that business constantly tell us they lack from their legacy systems."

Simon Fox, CEO
TBi Connect